

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT**

SCHOOL BOARD EXECUTIVE SUMMARY

June 15, 2021

V. b. 2. E. CONSENT AGENDA / PURCHASING

13. Renaissance Learning Accelerated Reader (AR) Software Licenses

DESCRIPTION OF PURCHASE:

Renaissance Learning software licenses to be used in elementary and alternative education programs to provide independent reading opportunities to students through the selection of books titles. Students are able to take corresponding quizzes, thus allowing educators to monitor progress and growth. See attached.

Effective Dates: July 1, 2021 through June 30, 2022.

REQUESTED BY:

Curriculum & Instruction

DISTRICT GOAL SUPPORTED:

District Goal Q.1: To increase rigor at all levels

SUPPLIER NAME:

Renaissance Learning, Wisconsin Rapids, WI

AMOUNT OF PURCHASE:

\$ 116,126.26 Yr. 1
\$ 310,037.22 Total

FUNDING SOURCE:

Various

METHOD OF PROCUREMENT:

Negotiation/ PEPPM Contract #528897-217

OTHER REFERENCES:

School Board Rule 6Gx17-5.02(4)(F) – Acquisition of Information Technology Resources
School Board Rule 6Gx17-5.02(7)(G)(5) – Vendor Prescribed by Law, Grant or Contract
School Board Rule 6Gx17-5.02(7)(G)(3) – Other Contracts

RENAISSANCE

February 26, 2021

Escambia County SD
 Attention: Steve Marcario
 75 N Pace Blvd
 Pensacola, FL 32505

Dear Steve,

Renaissance is pleased to work with Escambia County SD to allow the following payment terms for quote 2523500.

1. Invoices will be sent according to the following schedule:

Description	Invoice Date	Due Date	Amount
1st Invoice	July 1, 2021	July 31, 2021	\$89,034.76
2nd Invoice	July 1, 2022	July 31, 2022	\$96,955.48
3rd Invoice	July 1, 2023	July 31, 2023	\$96,955.48
		Totals:	\$282,945.72

2. Renaissance will invoice according to the schedule above. If your organization requires a purchase order, please check the box below and issue your purchase order to the Renaissance address below. Payment is due net 30 days from the Invoice Date.
3. If your billing address is different from the address at the top of this Quote, please add that billing address below.
4. Send all payments to:
Renaissance
P.O. Box 8036
Wisconsin Rapids, WI 54495-8036

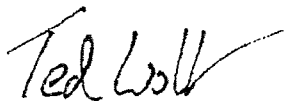
Please sign and return this schedule along with any other appropriate paperwork to process the order. Please retain one completed copy of the paperwork for your records. Fax a copy to the attention of: Order Services at 877-280-7642. Or email a copy to electronicorders@renaissance.com or mail a copy to: Renaissance, 2911 Peach Street, Wisconsin Rapids, WI 54494. If you have any questions, please contact me at 800-338-4204.

Thank you, Cathy Judd.

Please check here if your organization requires a purchase order prior to invoicing: []

AGREED TO:**Renaissance****School Board of Escambia County, FL**

By:



By:

William E. Slayton, Board Chair

Date:

Date: February 26, 2021

Name: Ted J. Wolf
 VP-Corporate Controller, Finance
 & Accounting

Attest:

Timothy A. Smith, Superintendent

APPROVED FOR LEGAL CONTENT
 FOR JUNE 2021 AGENDA

JUN 01 2021

RENAISSANCE®

PO Box 8036, Wisconsin Rapids, WI 54495-8036
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Quote
2523500

Escambia County School District - 61069
75 N Pace Blvd
Pensacola, FL 32505-7965
Contact: Steve Marcanio - (850) 469-5495
Email: smarcanio@escambia.k12.fl.us

Reference ID: 476019

Quote Summary

School Count: 32

Renaissance Products & Services Total	\$314,481.92
Applied Discounts	\$(31,536.20)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$282,945.72


This quote includes: Renaissance Accelerated Reader.

To receive applicable discounts, all orders included on this quote must be received at the same time. By signing below, you agree that this Quote and/or any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Modified Renaissance Terms of Service and License which are incorporated herein by reference.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice pursuant to this Quote on the Invoice Date you specify below. If not Invoice Date is listed, Renaissance will issue an invoice within thirty (30) days from the date of this Quote. If your organization requires a purchase order, please check the box below. Payment is due Net30 days from the Invoice Date. No later than March 31 of each year, ECSD shall identify (and transmit to Renaissance) the specific number of enrolled students for the following academic year. Renaissance shall issue invoices based on the number of enrolled students identified by ECSD, as applicable, to either individual schools or to ECSD as directed. In the event ECSD does not identify the number of Enrolled Students by March 31, Renaissance shall invoice (and ECSD shall pay) for the number of licenses based on the prior year's number of enrolled students at that particular participating school.

Please check here if your organization requires a purchase order prior to invoicing: []

Renaissance Learning, Inc.	School Board of Escambia County, FL
	By:
Name: Ted Wolf	Name: William E. Slayton, Board Chair
Title: VP - Corporate Controller	Date:
Date: 02/25/2021	Attest:
	Timothy A. Smith, Superintendent

Email: electronicorders@renaissance.com

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

If changes are necessary, or additional information is required, please contact your account executive Cathy Judd at (715) 424-3636, Thank You.

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FOR JUNE 2021 AGENDA

RENAISSANCE®

Quote
2523500

PO Box 8036, Wisconsin Rapids, WI 54495-8036

Phone: (800) 338-4204 | Fax: (877) 280-7642

Federal I.D. 39-1559474

www.renaissance.com

This quote is valid until 04/26/2021. All quotes and orders are subject to availability of merchandise. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ("TPT"). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

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Quote
 # 2523500

Quote Details

Applications

Product/Service	Start/End Date	Quantity	Unit Price	Subtotal	Total
Quote Year 1					
Accelerated Reader Subscription	08/01/2021 - 06/30/2022	14,668	\$6.74	\$(9,827.56)	\$89,034.76
Accelerated Reader Subscription	07/01/2022 - 06/30/2023	14,668	\$7.35	\$(10,854.32)	\$96,955.48
Quote Year 1 Subtotal				\$(20,681.88)	\$185,990.24
Quote Year 2					
Accelerated Reader Subscription	07/01/2023 - 06/30/2024	14,668	\$7.35	\$(10,854.32)	\$96,955.48
Quote Year 2 Subtotal				\$(10,854.32)	\$96,955.48
Applications Total				\$(31,536.20)	\$282,945.72

Professional Services

Product/Service	Start/End Date	Quantity	Unit Price	Subtotal	Total
Quote Year 1					
Renaissance Smart Start Product Training (included with purchase)		32	\$0.00	\$0.00	\$0.00
Quote Year 1 Subtotal				\$0.00	\$0.00
Quote Year 2					
Renaissance Smart Start Product Training (included with purchase)		32	\$0.00	\$0.00	\$0.00
Quote Year 2 Subtotal				\$0.00	\$0.00
Professional Services Total				\$0.00	\$0.00

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All logos, designs, and brand names for Renaissance's products and services, including but not limited to Accelerated Reader, Freckle, myIGDIs, myON, myON News, Renaissance-U, Renaissance Place, Schoolzilla, Smart Start, Star Assessments, Star Custom, Star Early Literacy, Star Math, Star Reading, Star CBM, and Renaissance, are trademarks of Renaissance Learning, Inc., and its subsidiaries, registered, common law, or pending registration in the United States. All other product and company names should be considered the property of their respective companies and organizations.

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Quote
2570022

Escambia County School District - 61069
75 N Pace Blvd
Pensacola, FL 32505-7965
Contact: Anya Klinginsmith - (850) 469-5495
Email: aklinginsmith@ecsdfl.us

Reference ID: 532654

Quote Summary

School Count: 1

Renaissance Products & Services Total	\$9,744.50
Applied Discounts	\$(2,330.00)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$7,414.50

This quote includes: Renaissance Accelerated Reader.

To receive applicable discounts, all orders included on this quote must be received at the same time.

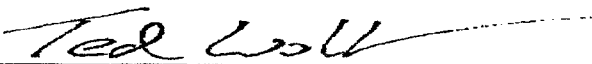
By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R003981304GH3CB5.pdf> which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <https://www.renaissance.com/privacy-policy/>.

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Please check here if your organization requires a purchase order prior to invoicing: ☐

Renaissance Learning, Inc.	School Board of Escambia County, FL
	By:
Name: Ted Wolf	Name: William E. Slayton, Board Chair
Title: VP - Corporate Controller	Date:
Date: 05/11/2021	Attest:
	Timothy A. Smith, Superintendent

Email: electronicorders@renaissance.com

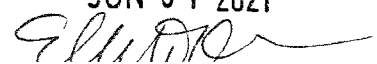
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Bill To:

If changes are necessary, or additional information is required, please contact your account executive Cathy Judd at (715)424-3636, Thank You.

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FOR JUN 01 2021 AGEND

JUN 01 2021



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Quote
2570022

PO Box 8036, Wisconsin Rapids, WI 54495-8036

Phone: (800) 338-4204 | Fax: (877) 280-7642

Federal I.D. 39-1559474

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Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

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Quote
2570022

Quote Details

Bellview Middle School - 61316

Applications

Accelerated Reader One-Time Fee	08/01/2021 - 06/30/2022	1	\$1,599.00	\$(1,599.00)	\$0.00
Accelerated Reader Subscription	08/01/2021 - 06/30/2022	1,075	\$6.74	\$(672.44)	\$6,573.06

Professional Services

Webinar - 90 mins		2	\$450.00	\$(58.56)	\$841.44
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Bellview Middle School Total				\$(2,330.00)	\$7,414.50

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Quote
2569995

Escambia County School District - 61069
75 N Pace Blvd
Pensacola, FL 32505-7965
Contact: Anya Klinginsmith - (850) 469-5495
Email: aklinginsmith@ecsdfl.us

Reference ID: 532655

Quote Summary

School Count: 1

Renaissance Products & Services Total	\$9,913.00
Applied Discounts	\$(2,347.00)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$7,566.00

This quote includes: Renaissance Accelerated Reader.

To receive applicable discounts, all orders included on this quote must be received at the same time.

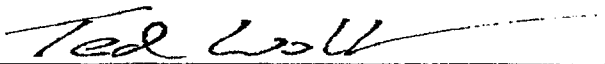
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	By:
Name: Ted Wolf	Name: William E. Slayton, Board Chair
Title: VP - Corporate Controller	Date:
Date: 05/11/2021	Attest:
	Timothy A. Smith, Superintendent

Email: electronicorders@renaissance.com

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Bill To:

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JUN 01 2021
9/11/2021

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Quote
2569995

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Quote
2569995

Quote Details

Beulah Middle School - 6988454

Applications

Accelerated Reader One-Time Fee	08/01/2021 - 06/30/2022	1	\$1,599.00	\$(1,599.00)	\$0.00
Accelerated Reader Subscription	08/01/2021 - 06/30/2022	1,100	\$6.74	\$(689.29)	\$6,724.71

Professional Services

Webinar - 90 mins		2	\$450.00	\$(58.71)	\$841.29
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Beulah Middle School Total				\$(2,347.00)	\$7,566.00

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Quote
2569982

Escambia County School District - 61069
75 N Pace Blvd
Pensacola, FL 32505-7965
Contact: Anya Klinginsmith - (850) 469-5495
Email: aklinginsmith@ecsdf.us

Reference ID: 532653

Quote Summary

School Count: 1

Renaissance Products & Services Total	\$5,869.00
Applied Discounts	\$(1,939.00)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$3,930.00

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	By:
Name: Ted Wolf	Name: William E. Slayton, Board Chair
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Date: 05/11/2021	Attest:
	Timothy A. Smith, Superintendent

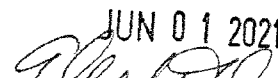
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Federal I.D. 39-1559474
www.renaissance.com

Quote
2569982

Quote Details

Ernest Ward Middle School - 61572

Applications

Accelerated Reader One-Time Fee	08/01/2021 - 06/30/2022	1	\$1,599.00	\$(1,599.00)	\$0.00
Accelerated Reader Subscription	08/01/2021 - 06/30/2022	500	\$6.74	\$(268.34)	\$3,101.66

Professional Services

Webinar - 90 mins		2	\$450.00	\$(71.66)	\$828.34
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Ernest Ward Middle School Total				\$(1,939.00)	\$3,930.00

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RENAISSANCE®

Quote
2569988

P.O. Box 8036, Wisconsin Rapids, WI 54495-8036
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Escambia County School District - 61069
75 N Pace Blvd
Pensacola, FL 32505-7965
Contact: Anya Klinginsmith - (850) 469-5495
Email: aklinginsmith@ecsdfi.us

Reference ID: 521125

Quote Summary

School Count: 1

Renaissance Products & Services Total	\$9,099.00
Applied Discounts	\$(918.00)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$8,181.00

This quote includes: Renaissance Accelerated Reader.

To receive applicable discounts, all orders included on this quote must be received at the same time.


By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R003981304GH3CB5.pdf> which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <https://www.renaissance.com/privacy-policy/>.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice pursuant to this Quote on the Invoice Date you specify below. If no Invoice Date is listed, Renaissance will issue an invoice within 30 days from the date of this Quote. If your organization requires a purchase order prior to invoicing, please check the box below and issue your purchase order to the Renaissance address below no later than 15 days prior to the Invoice Date. Payment is due net 30 days from the Invoice Date.

Please check here if your organization requires a purchase order prior to invoicing: ☐

Renaissance Learning, Inc.	School Board of Escambia County, FL
	By:
Name: Ted Wolf	Name: William E. Slayton, Board Chair
Title: VP - Corporate Controller	Date:
Date: 05/11/2021	Attest:
	Timothy A. Smith, Superintendent

Email: electronicorders@renaissance.com

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

If changes are necessary, or additional information is required, please contact your account executive Cathy Judd at (715) 424-3636, Thank You.

APPROVED FOR LEGAL CONTENT
JUN 01 2021
AGENDA

RENAISSANCE®

Quote
2569988

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This quote is valid until 07/09/2021. All quotes and orders are subject to availability of merchandise. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax (TPT). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Students can become their most amazing selves — only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom — transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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Quote
2569988

Quote Details

Ransom Middle School - 61335

Applications

Accelerated Reader Subscription	08/01/2021 - 06/30/2022	1,350	\$6.74	\$(918.00)	\$8,181.00
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Professional Services

Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Ransom Middle School Total				\$(918.00)	\$8,181.00

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